



# QUANTIFYING EFFICIENT TAX REFORM

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## Question

- How large are welfare gains from efficient tax reform?
  - Baseline:
    - Positive economy matched to administrative data
  - Reform:
    - Pareto improvements on efficient frontier (full)
    - Optima given set of policy tools (restricted)



Idea in a Picture



## Idea in a Picture

- Start with baseline OLG economy:
  - Incomplete markets
  - Heterogeneous households
  - Consumption, labor supply, saving decisions
  - Technology parameters and tax policies
- Compute remaining lifetime utilities ( $v_j$ )

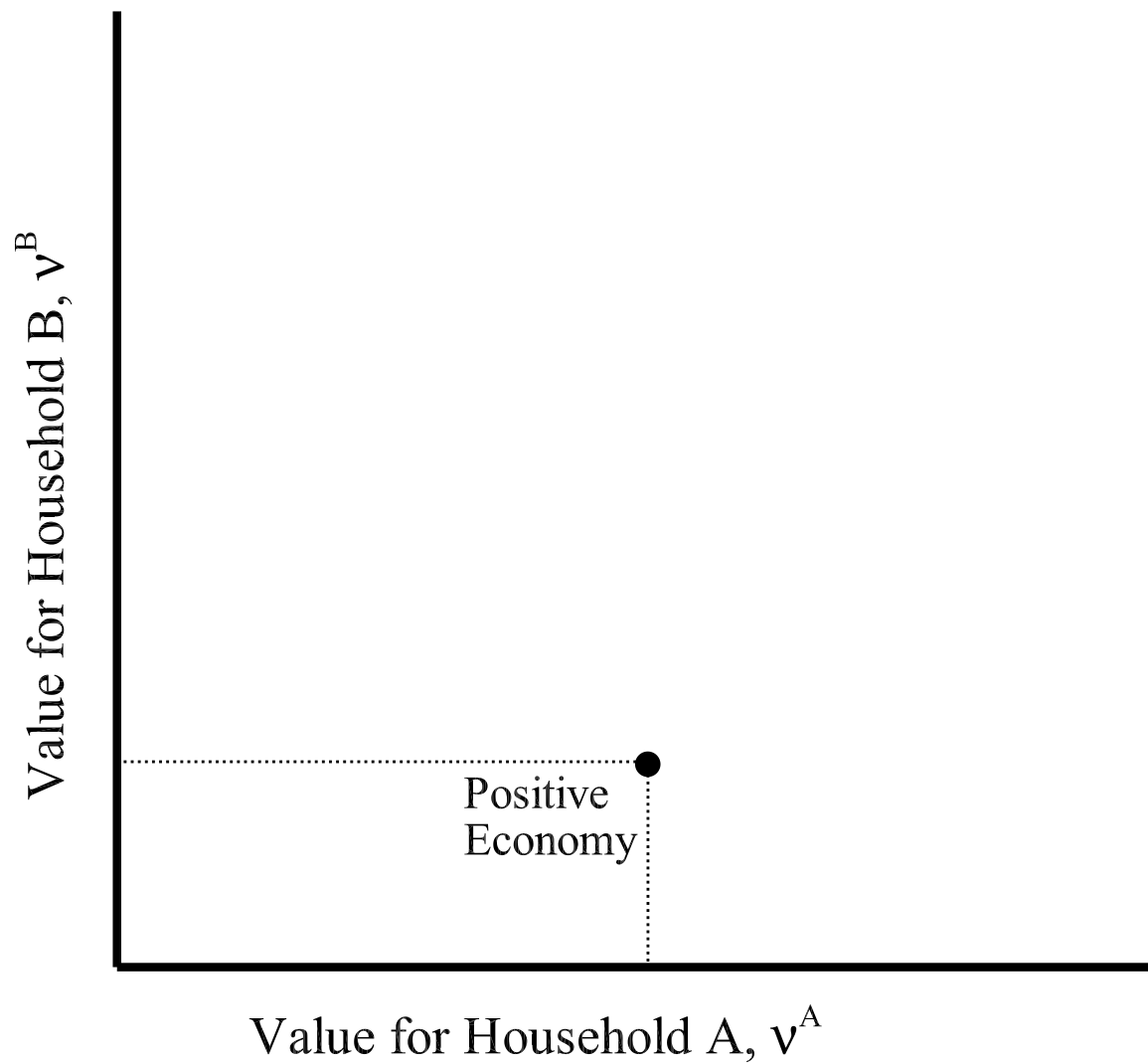


## Idea in a Picture

- Start with baseline OLG economy:
  - Incomplete markets
  - Heterogeneous households
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  - Technology parameters and tax policies
- Compute remaining lifetime utilities ( $v_j$ )
- Let's draw this for 2 households...



# Idea in a Picture



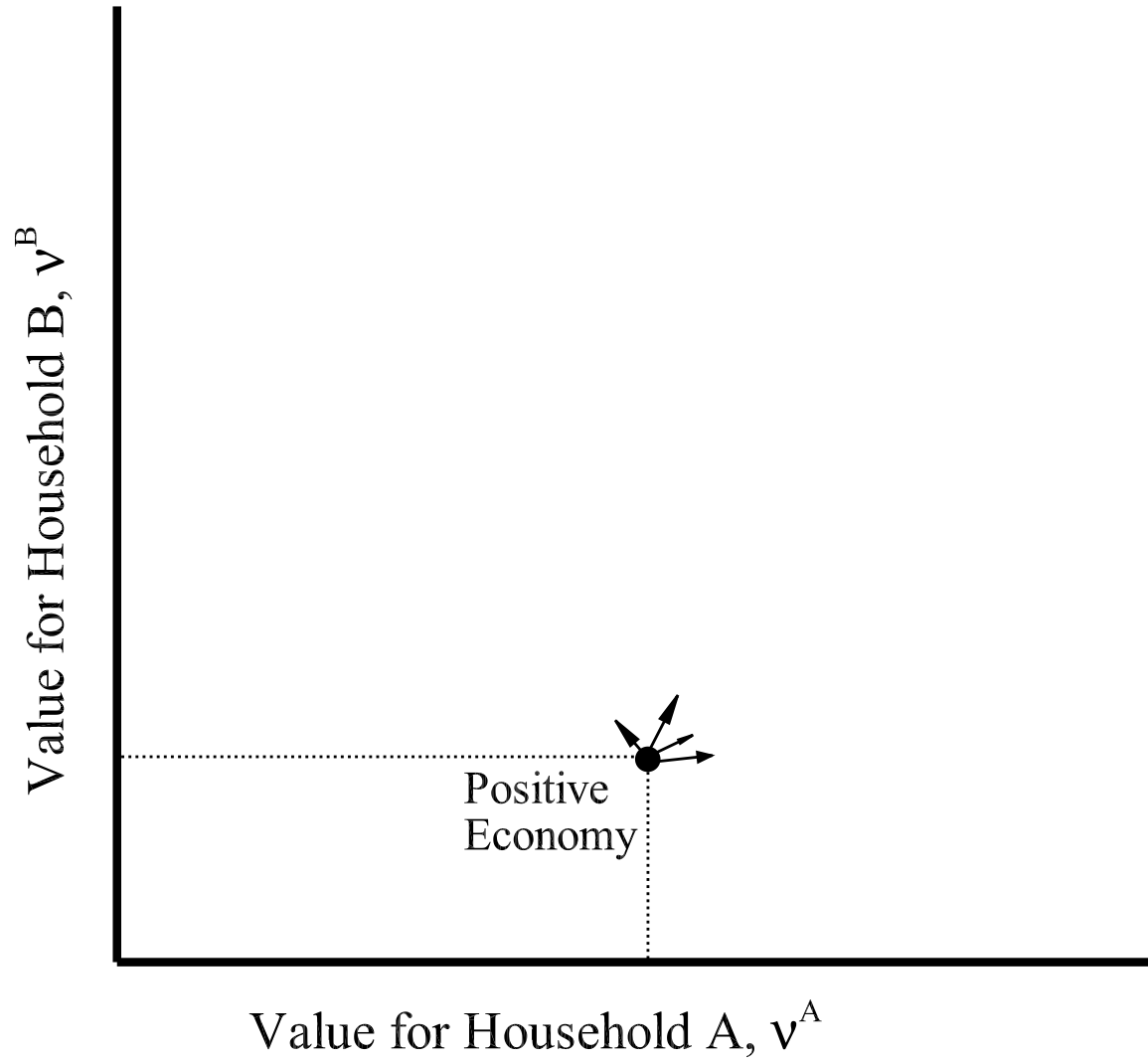


## Idea in a Picture

- Typical starting point for most analyses
  - With constraints on policy instruments
  - Do counterfactuals or restricted optimal (“Ramsey”)
  
- Let’s draw this in the picture



# Idea in a Picture





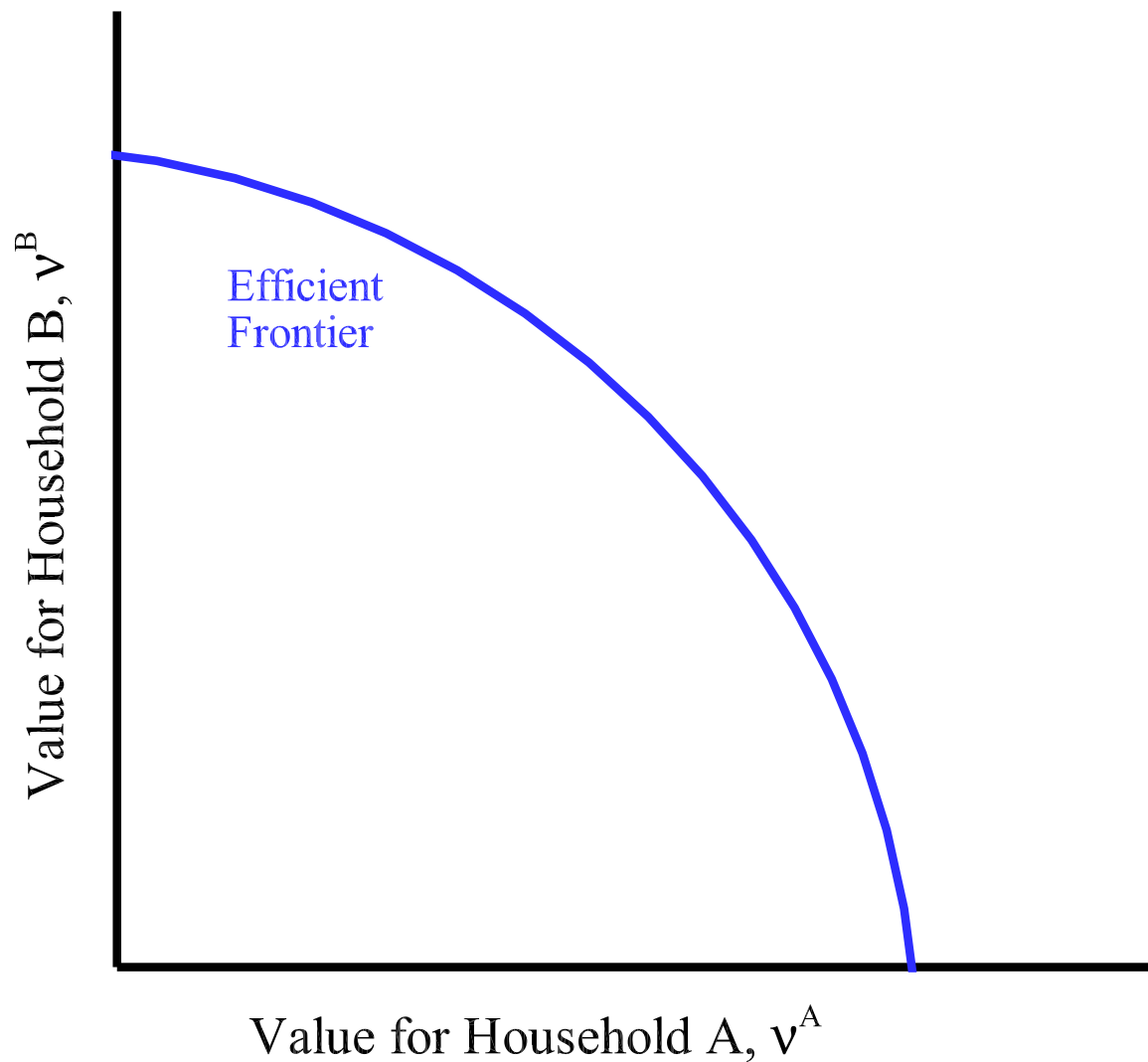


## Idea in a Picture

- Not typical starting point for studies in Mirrlees tradition
  - With constraints on information sets
  - Characterize efficient allocations and policy “wedges”
  
- Let’s draw this in the picture



# Idea in a Picture



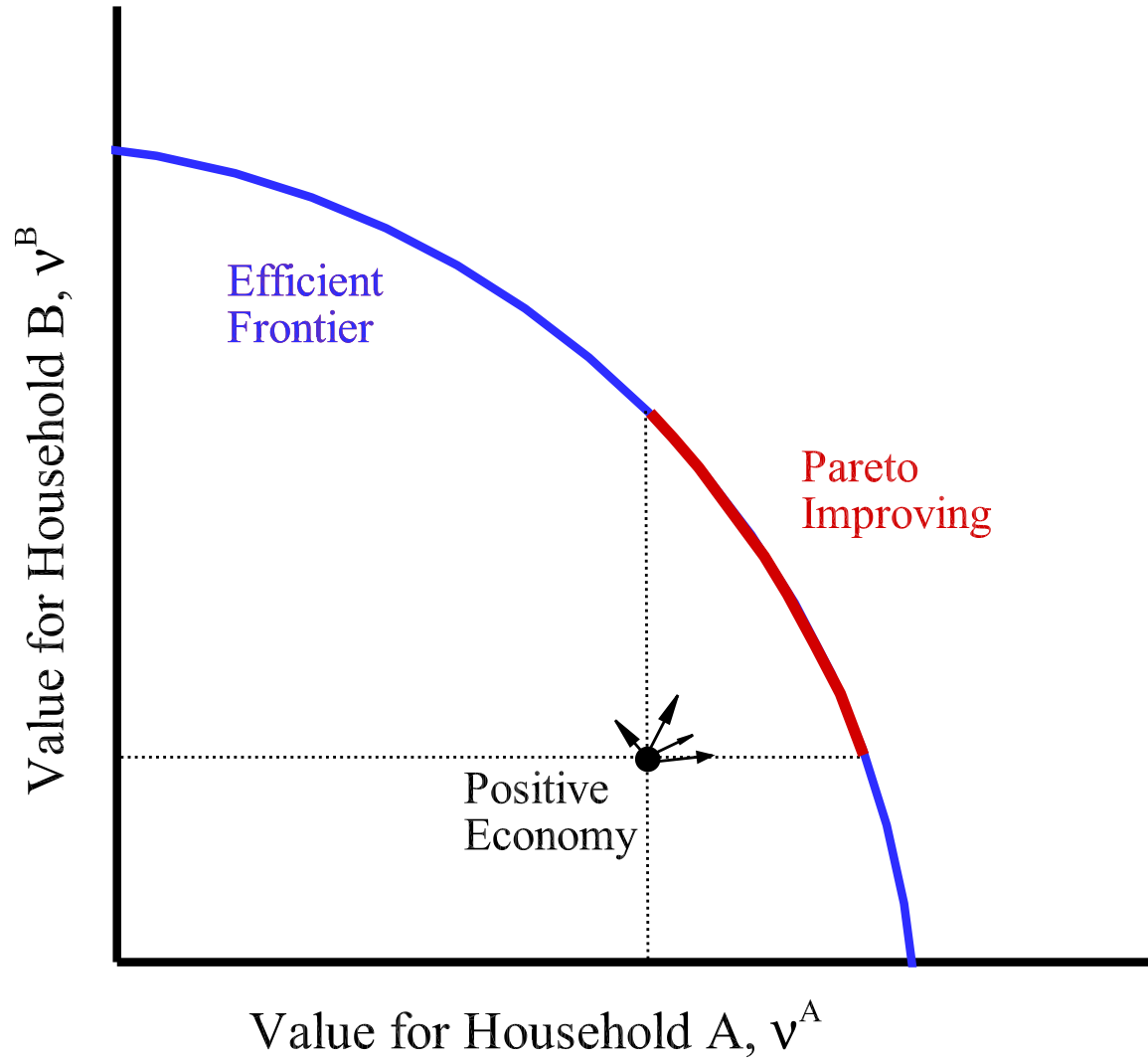


## Idea in a Picture

- This paper quantifies gains from:
  - Full Pareto-improving reform a la Mirrlees
  - Partial Pareto-improving reform a la Ramsey
  - Adding early-life transfer informed by Mirrlees
- Let's draw this in the picture

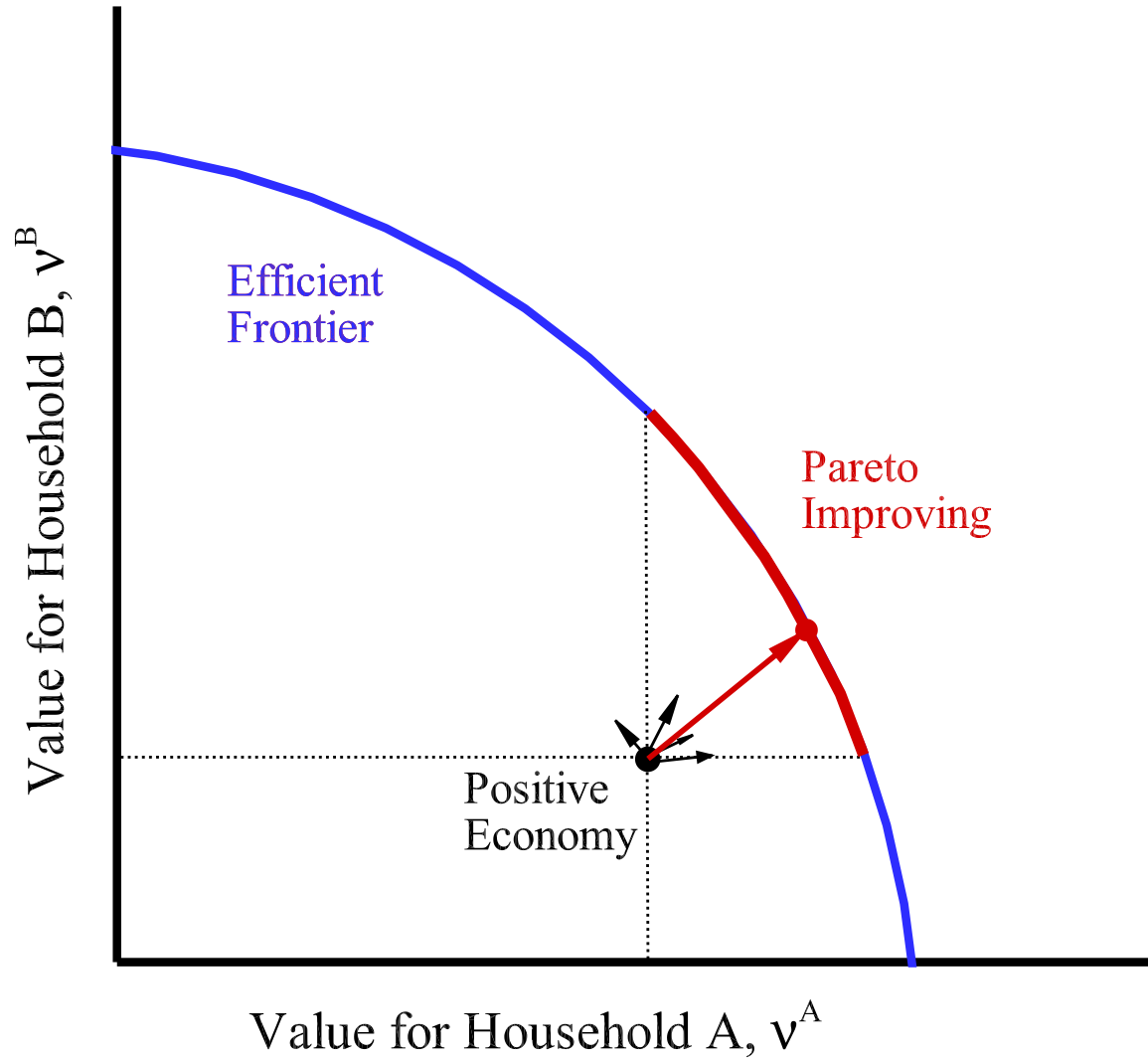


# Idea in a Picture



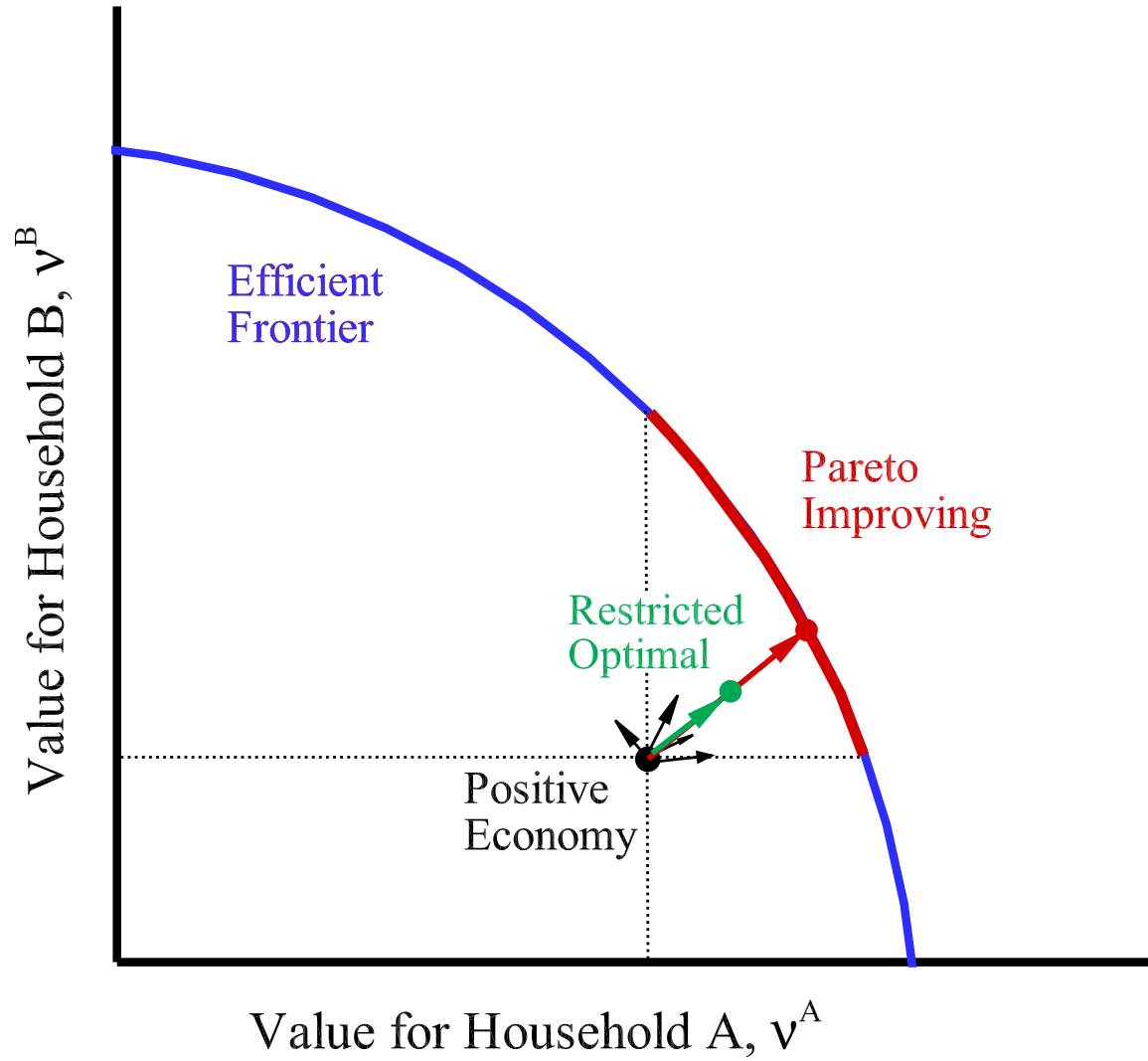


# Idea in a Picture





# Idea in a Picture





## Our Approach

- Solve equilibrium for positive economy (●)
  - Inputs: fiscal policy and wage processes
  - Outputs: values under current policy
- Solve planner problem next (●)
  - Inputs: values under current policy
  - Outputs: labor and savings wedges and welfare gains
- Use results to inform current policy and reforms (●)



## Main Findings (●→●)

- Maximum consumption equivalent gains (future cohorts):
  - 21% starting at age 25
  - Comparisons made to utilitarian planner
- Decompose by comparing allocations:
  - Consumption: level  $\uparrow$  and variance  $\downarrow$  for all groups
  - Leisure: level  $\downarrow$  and variance  $\uparrow$  for all groups

*Note:* Currently computing transitions





## Main Findings (●→●)

- Informed by comparison of baseline (●) and full reform (●)
    - Most gains in lifting consumption levels for young
- ⇒ Exploring early-life transfers

*Note:* Computer is still hillclimbing



## Contributions to Literature

- Theory and application of income tax design (●→)
  - ⇒ Using administrative data from NL, go to (●)
- Pareto-improving reforms with fixed types  
Hosseini-Shourideh (2019)
  - ⇒ Extend analysis to add dynamic risks
- Theory behind dynamic taxation and redistribution (●)  
Kapicka (2013), Farhi-Werning (2013), Golosov et al. (2016)
  - ⇒ Link OLG (●) to planner (●) in full GE



## Positive Economy (●)

- Open OLG economy a la Bewley
- Household heterogeneity in:
  - Age
  - Education (observed, permanent)
  - Productivity (private, stochastic)
  - Marital risk
  - Divorce risk (in progress)
  - Unemployment risk (in progress)
- Transfers and taxes on consumption, labor income, assets



## Positive Economy (•)

- Household problem

$$v_j(a, \epsilon; \Omega) = \max_{c, n, a'} \{U(c, \ell) + \beta E[v_{j+1}(a', \epsilon'; \Omega) | \epsilon]\}$$

$$\text{s.t. } a' = (1 + r)a - T_a(ra) + w\epsilon n - T_n(j, w\epsilon n) - (1 + \tau_c)c$$

where

- $j$  = age
- $a$  = financial assets
- $\epsilon$  = productivity shock
- $\Omega$  = factor prices and tax policies
- $c$  = consumption
- $n$  = labor supply ( $n + \ell = 1$ )



## Positive Economy (•)

- Firms:
  - Technology:  $F(K, N) = K^\alpha N^{1-\alpha}$
  - Prices:  $r, w$  set internationally
- Government:
  - Taxes: consumption, incomes, assets
  - Borrows: at home and abroad



## In Equilibrium

- Add it up:

$$C_t + I_t + G_t + B_{t+1} = F(K_t, N_t) + RB_t$$

$$\lim_{T \rightarrow \infty} \frac{1}{R^{T-1}} (B_T + K_T) \geq 0$$

- Then use answers as inputs into planner's problem



## Data from Netherlands

- Merged administrative data, 2006-2014
    - Earnings from tax authority
    - Hours from employer provided data
    - Education from population survey
  - National accounts
  - Tax schedules
- ⇒ Big data advantage for estimating elasticities & shocks



# Estimation of Wage Processes

- Construct hourly wages  $W_{ijt}$  ( $j$ =age,  $t$ =time)
- Classify degrees:
  - High school or practical (Low)
  - University of applied sciences (Medium)
  - University (High)
- Construct residual wages  $\omega_{ijt}$ :
  - $\log W_{ijt} = A_t + X_{ijt} + \omega_{ijt}$
  - Estimate AR(1) process for idiosyncratic risk





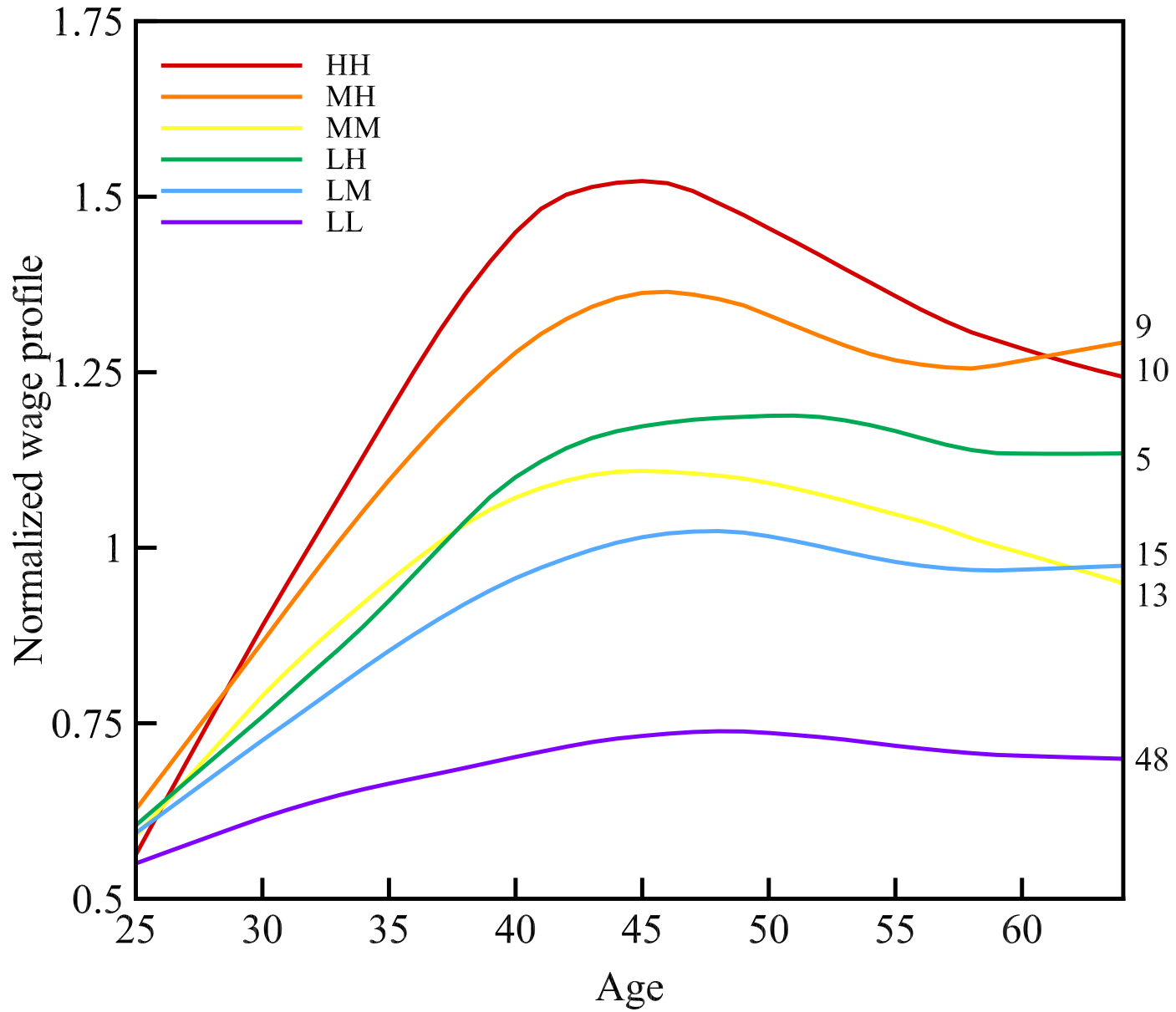
# Marriage and Household Structure

- In period 0, individuals are single
  - Different by education (L,M,H)
- After that, individuals either
  - Form a couple (LL,LM,LH,MM,MH,HH) or
  - Remain single (included with LL,MM,HH)

*Note:* Working on adding divorce risk



# Wage Profiles



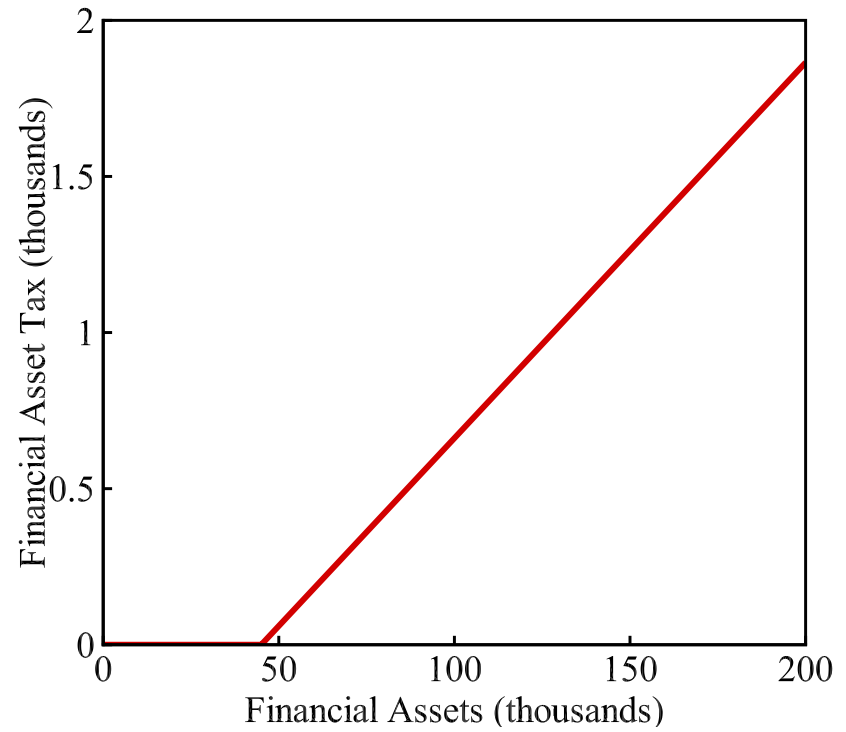
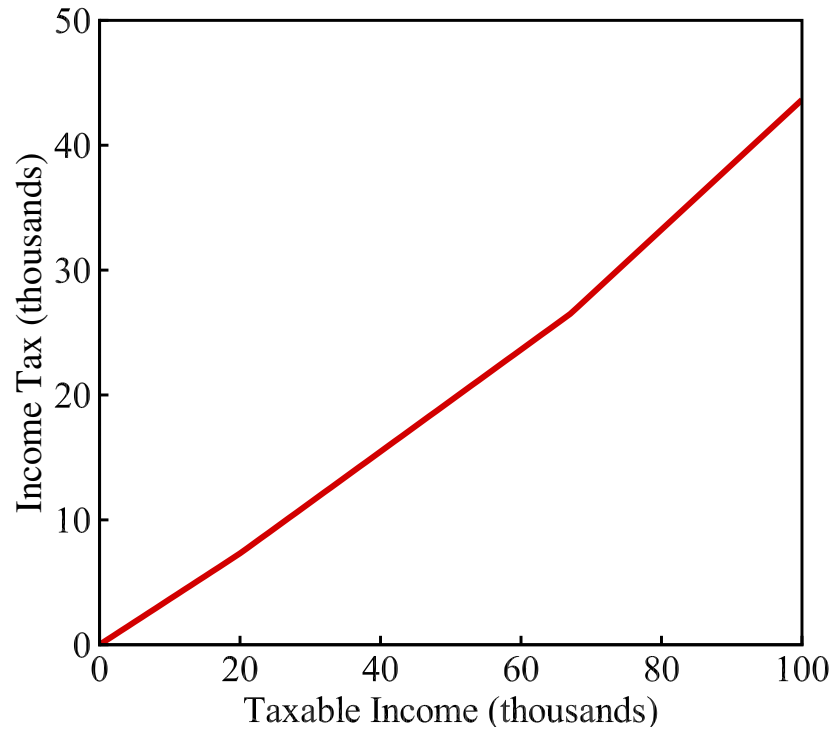


## Wage Process Estimates

Group	$\hat{\rho}$	$\hat{\sigma}_u^2$
Low, Low	.9542	.0096
Low, Medium	.9660	.0087
Low, High	.9673	.0162
Medium, Medium	.9570	.0099
Medium, High	.9616	.0109
High, High	.9564	.0172



# Income and Asset Tax Schedules





## Reform Problem (•)

- Take inputs from positive economy:
  - Parameters for preferences and technologies
  - Wage profiles and shock processes
  - Values under current policy ( $v_A, v_B, \dots$ )
- Compute maximum consumption equivalent gain

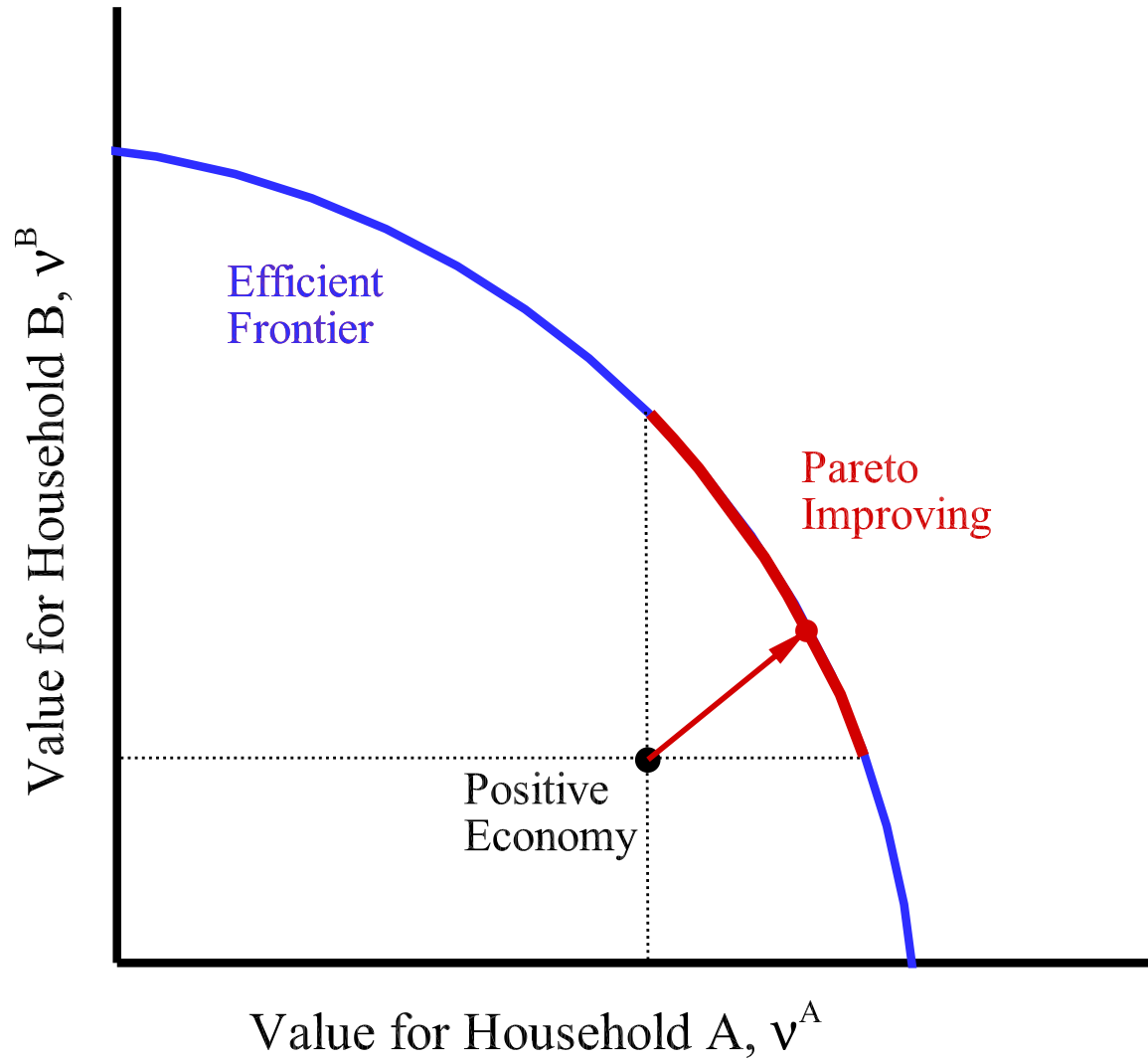


# Notion of Efficiency

- Our focus is Pareto-improving reforms:
  - There is no alternative allocation that is
    - Resource feasible
    - Incentive feasible
  - Making all better off and some strictly better off
- Will report gain assuming same percentage for all

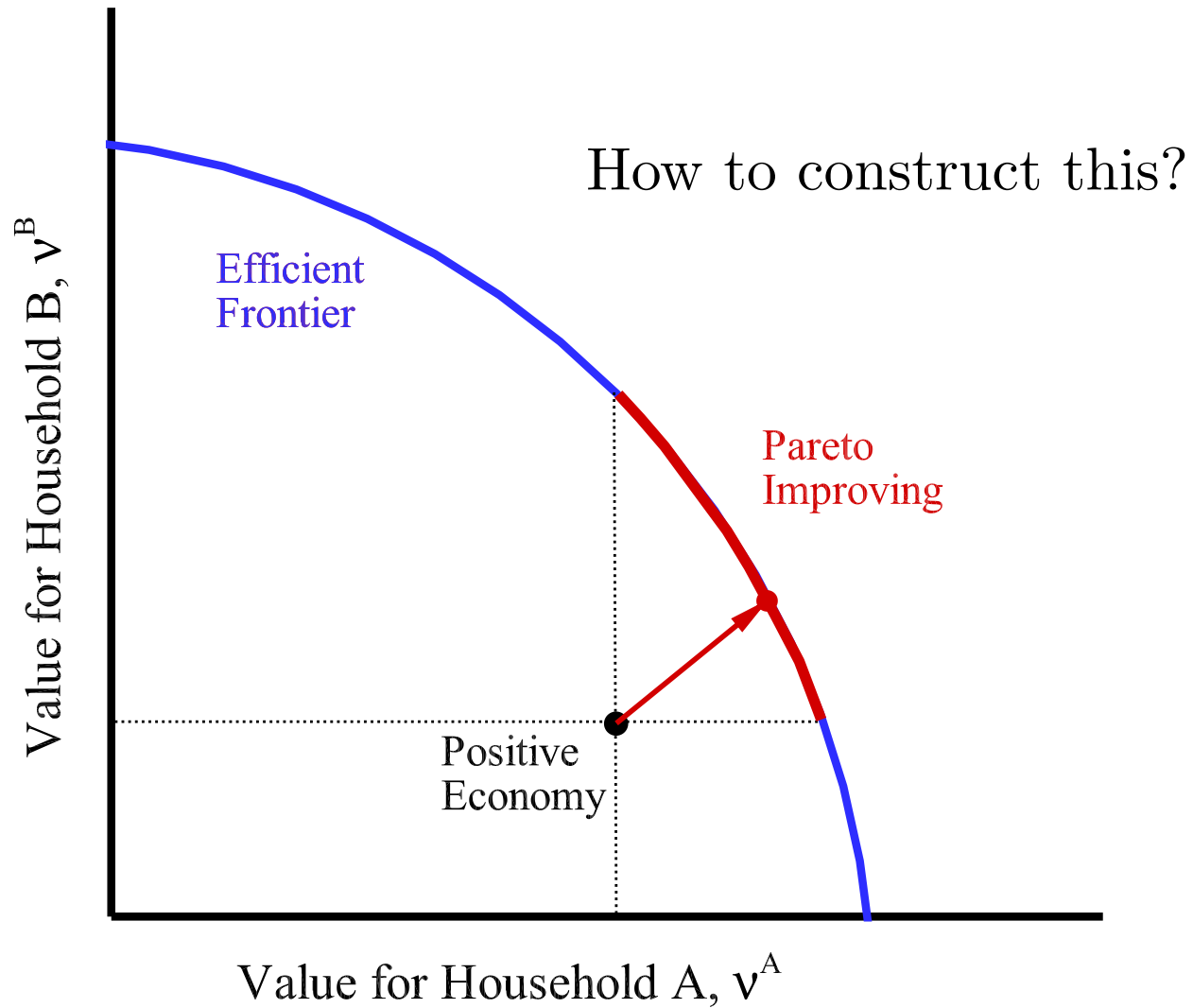


# Pareto-improving Reforms





# Pareto-improving Reforms







## Planner Problem in Words (Primal)

- Maximize weighted sum of lifetime utilities
- subject to
  - Incentive constraints for every household and history
  - Resource constraints



## Planner Problem in Words (Primal)

- Maximize weighted sum of lifetime utilities
- subject to
  - Incentive constraints for every household and history
  - Resource constraints
- Computationally easier to solve dual problem



## Planner Problem in Words (Dual)

- Maximize present value of aggregate resources
- subject to
  - Incentive constraints for every household and history
  - Value delivered exceeds that of positive economy



## Planner Problem in Math (Dual)

$$\max \sum_h \pi_0(h) \Pi_0(V^h, -, \epsilon)$$

subject to

- Incentive constraints for all  $h$
- $V^h \geq \vartheta^h$  for all  $h$



## Planner Problem in Math (Dual)

$$\max \sum_h \pi_0(h) \Pi_0(V^h, -, \epsilon)$$

subject to

- Incentive constraints for all  $h$
- $V^h \geq \vartheta^h$  for all  $h$

⇒ Exploit separability to solve household by household



## Planner Problem in Practice

- Exploit separability to solve household by household
- Include only local downward incentive constraints
  - Verify numerically that constraints are satisfied
- Solve recursively by introducing additional states
  - Promised value for truth telling
  - Threat value for local lie



# Planner Problem in Practice

- Exploit separability to solve household by household
- Include only local downward incentive constraints
  - Verify numerically that constraints are satisfied
- Solve recursively by introducing additional states
  - Promised value for truth telling ( $V$ )
  - Threat value for local lie ( $\tilde{V}$ )



## An Aside

- Government:
  - Can *ex-post* infer type from choices
  - Can't *ex-ante* observe type
- But, can design policy to *induce* truthful reporting of type





# Planner Problem for a Household



# Planner Problem for a Household

Max present value of resources



# Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \text{future value}]$$

As in positive economy,

- $j$  = age
- $\epsilon$  = productivity shock
- $c$  = consumption
- $n$  = labor supply



# Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

Additionally, planner chooses

- $V_j$  = promise value
- $\tilde{V}_j$  = threat value



# Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

s.t. Local downward incentive constraints



## Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

$$\begin{aligned} \text{s.t. } \quad & U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i) \\ & \geq U(c_j(\epsilon_{i-1}), l_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2 \end{aligned}$$

$$\text{where } l_j^+(\epsilon_{i-1}) = 1 - n_j(\epsilon_{i-1})\epsilon_{i-1}/\epsilon_i$$



## Planner Problem for a Household

$$\begin{aligned} \Pi_j(V, \tilde{V}, \epsilon) &\equiv \max_{\epsilon_i} \sum \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) \\ &\quad + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R] \\ \text{s.t. } &U(c_j(\epsilon_i), \ell_j(\epsilon_i)) + \beta V_j(\epsilon_i) \\ &\geq U(c_j(\epsilon_{i-1}), \ell_j^+(\epsilon_{i-1})) + \beta \tilde{V}_j(\epsilon_i), \quad i \geq 2 \end{aligned}$$

Deliver at least the promised value



# Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

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$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$





## Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

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$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

Deliver no more than the threat value



# Planner Problem for a Household

$$\Pi_j(V, \tilde{V}, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

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$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

$$\tilde{V} \geq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon^+) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$



# Planner Problem for Future Generation ( $j = 1$ )

$$\Pi_j(V, -, \epsilon) \equiv \max_{\epsilon_i} \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [w\epsilon_i n_j(\epsilon_i) - c_j(\epsilon_i) + \Pi_{j+1}(V_j(\epsilon_i), \tilde{V}_j(\epsilon_{i+1}), \epsilon_i) / R]$$

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No threat value



# Planner Problem for Future Generation ( $j = 1$ )

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$$V \leq \sum_{\epsilon_i} \pi_j(\epsilon_i | \epsilon) [U(c_j(\epsilon_i), l_j(\epsilon_i)) + \beta V_j(\epsilon_i)]$$

Replace arbitrary  $V$  with  $\vartheta(\epsilon_0) + \vartheta_{\Delta}$



# General Equilibrium

- Solve planner problem for positive economy values
- Evaluate resource constraints

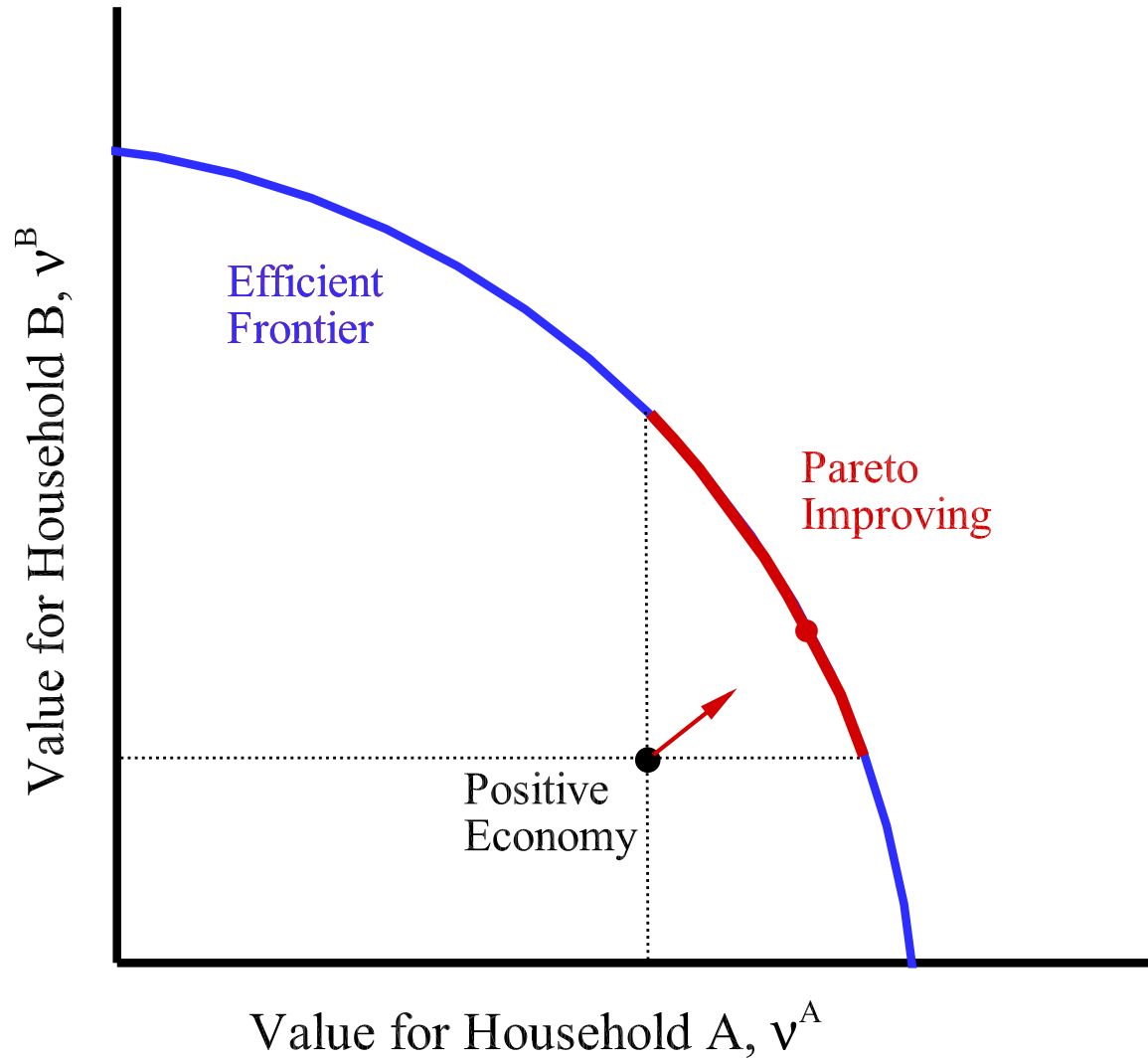
$$C_t + I_t + G_t + B_{t+1} = F(K_t, N_t) + RB_t$$

$$\lim_{T \rightarrow \infty} \frac{1}{R^{T-1}} (B_T + K_T) \geq 0$$

- Increase  $\vartheta_\Delta$  until resources exhausted

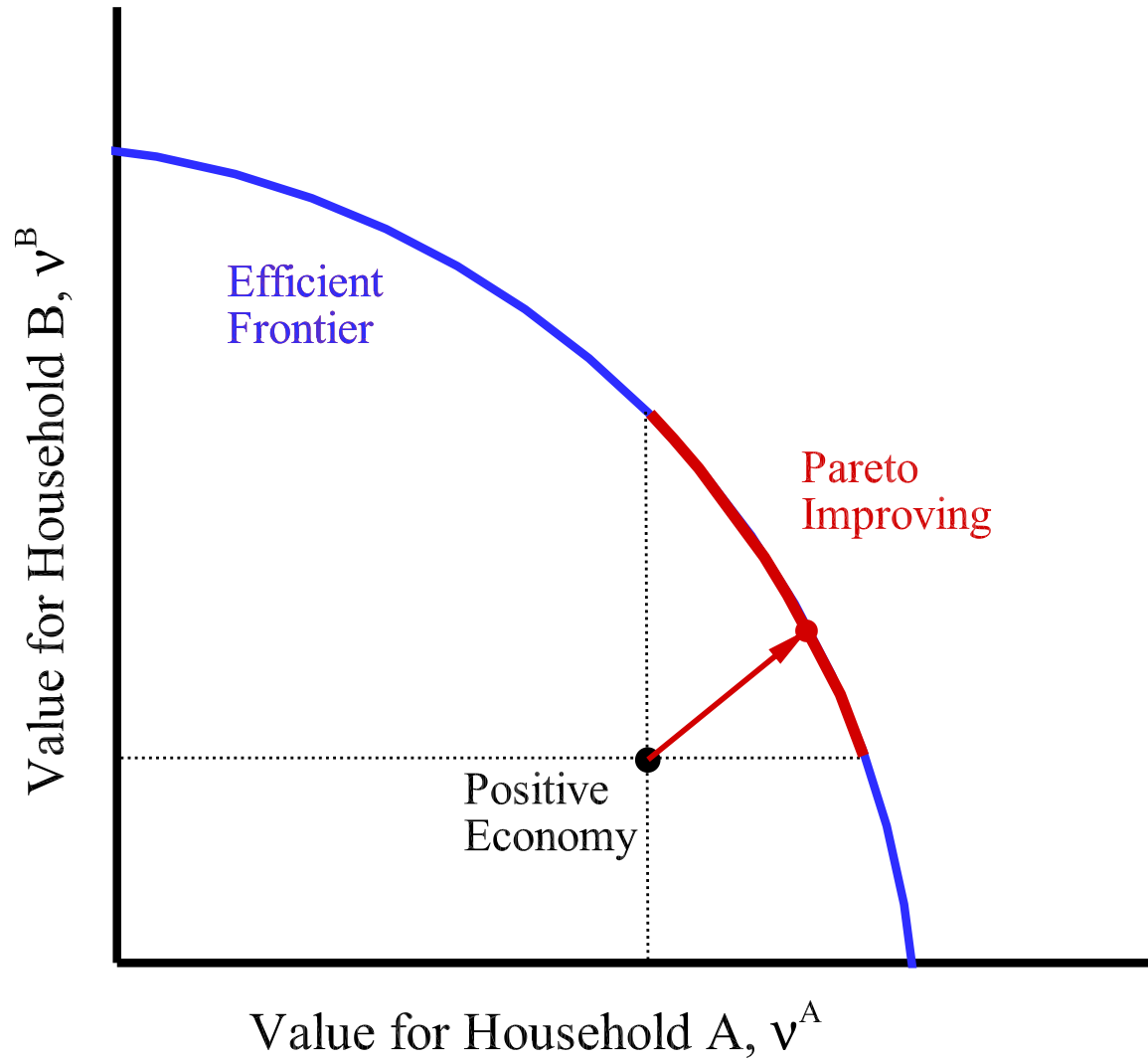


# Pareto-improving Reforms





# Pareto-improving Reforms





## Next Quantitative Steps

1. Quantify efficient reform ( $\bullet \rightarrow \bullet$ )
2. Use answer to inform restricted reform ( $\bullet \rightarrow \bullet$ )





## Other Key Parameters

- Number of productivity types
- Preferences
- Status quo policy

Baseline: 20 types, log preferences, NL wages & policy



# Quantitative Deliverables

- Welfare gains
  - Total consumption equivalent ( $\vartheta_{\Delta}$ )
  - Decomposition
- Wedges



# Wedges

- Labor wedge:

$$\tau_n(\epsilon^j) = 1 - \frac{1}{w} \frac{U_\ell(c(\epsilon^j), \ell(\epsilon^j))}{U_c(c(\epsilon^j), \ell(\epsilon^j))}$$

- Savings wedge:

$$\tau_a(\epsilon^j) = 1 - \frac{U_c(c(\epsilon^j), \ell(\epsilon^j))}{\beta RE[U_c(c(\epsilon^{j+1}), \ell(\epsilon^{j+1})) | \epsilon^j]}$$



# Wedges

- Labor wedge:

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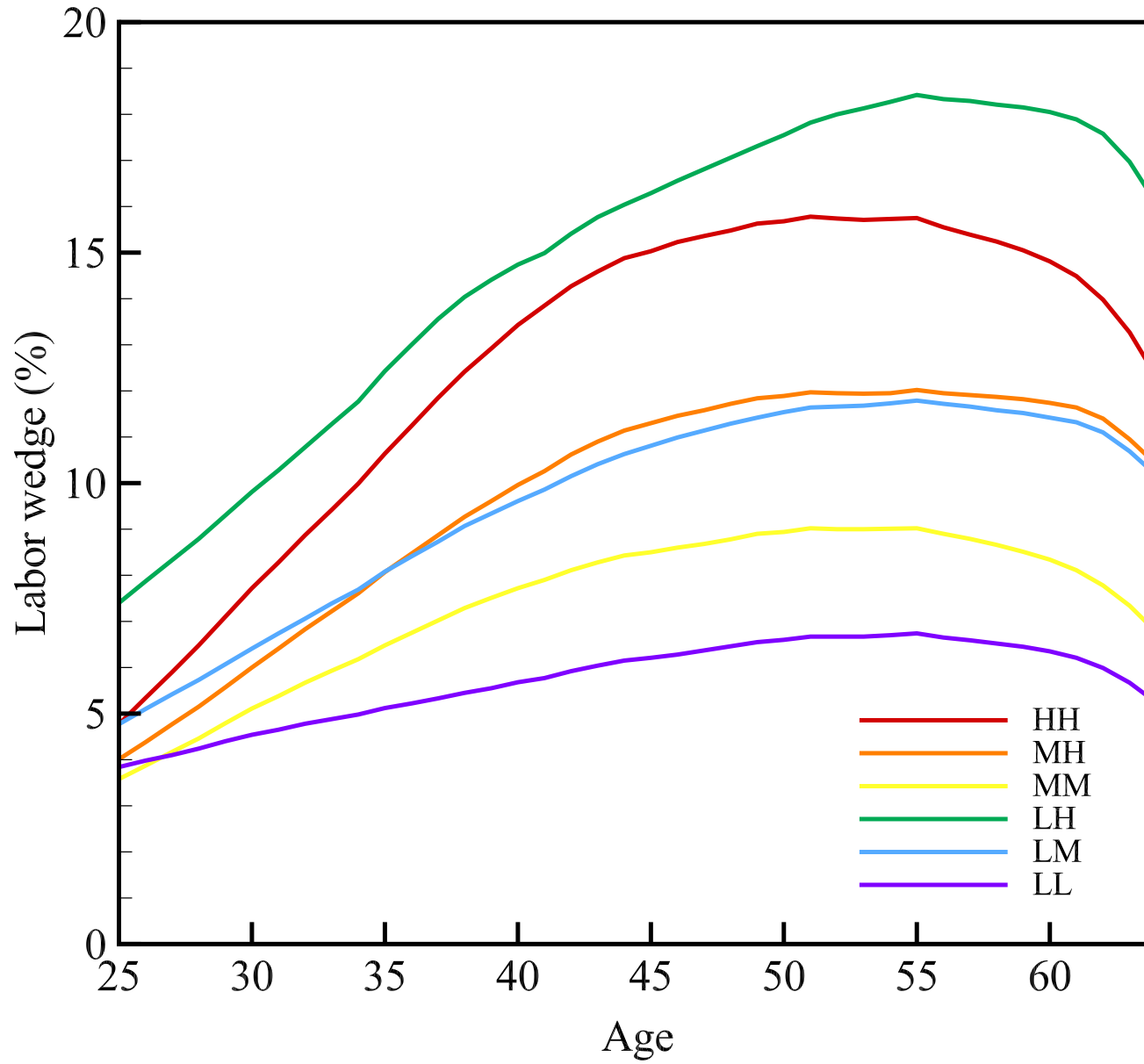
- Savings wedge:

$$\tau_a(\epsilon^j) = 1 - \frac{U_c(c(\epsilon^j), \ell(\epsilon^j))}{\beta RE[U_c(c(\epsilon^{j+1}), \ell(\epsilon^{j+1})) | \epsilon_j]}$$

⇒ Hopefully informative for reforming current policy

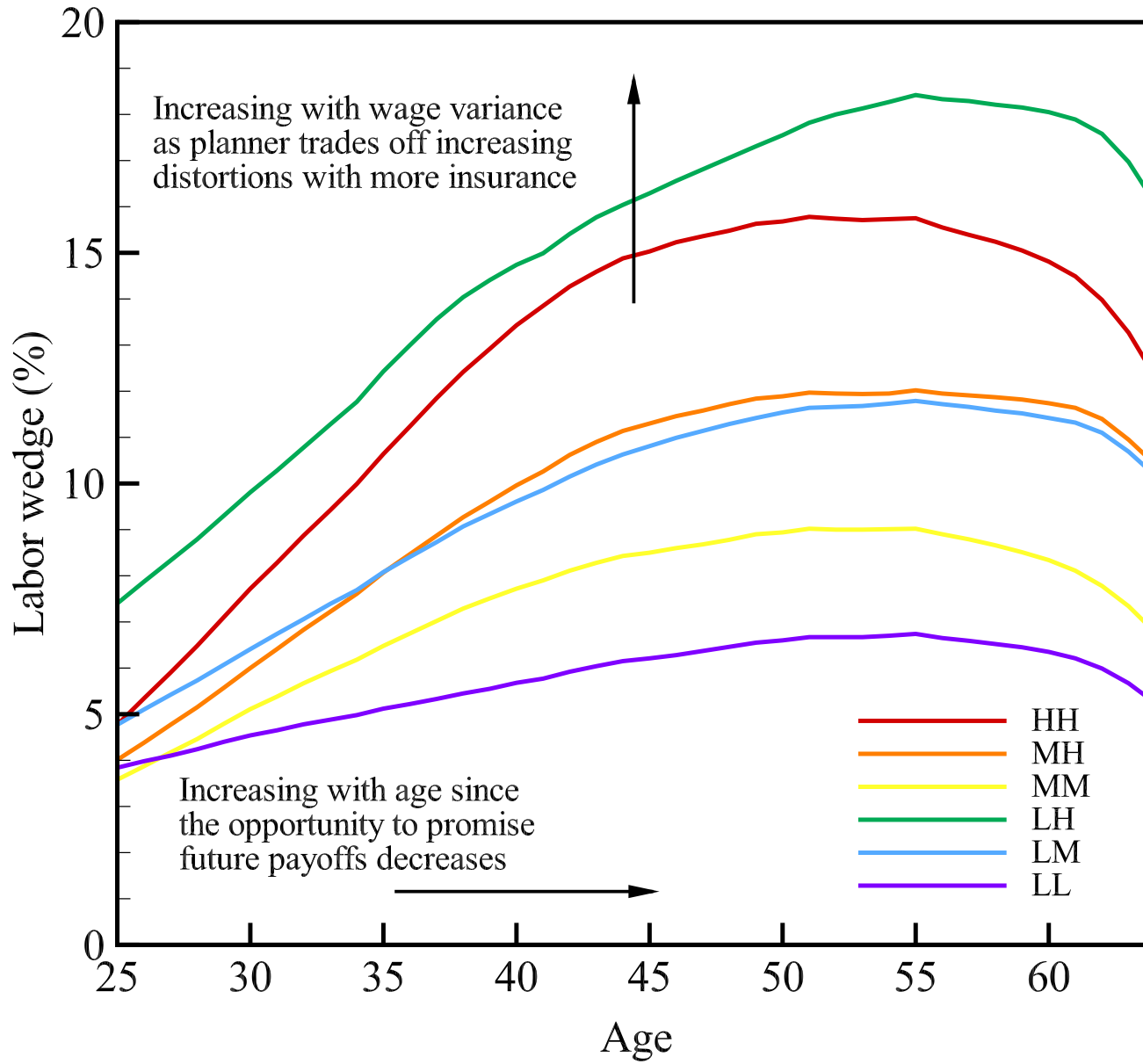


# Labor Wedges



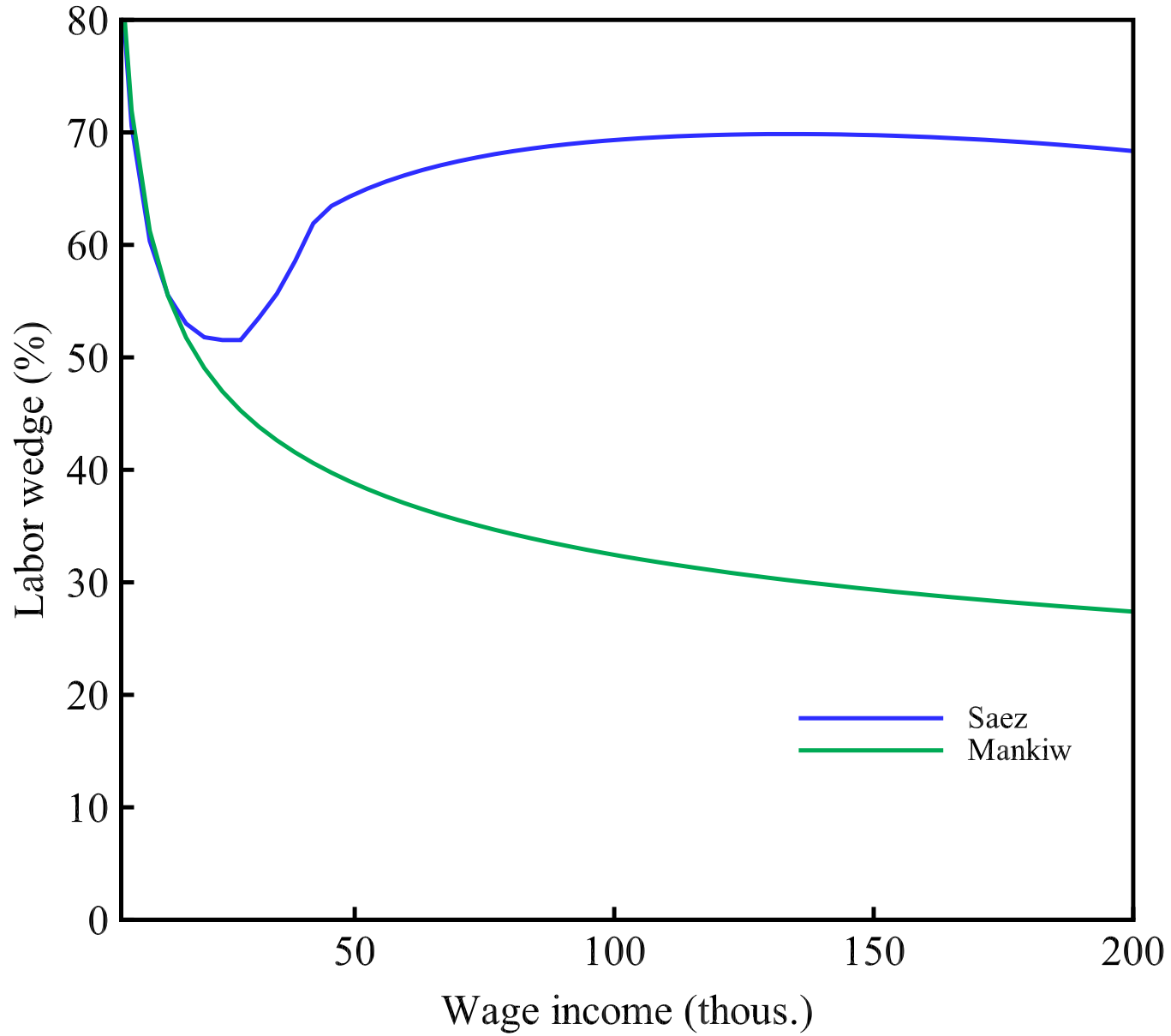


# Labor Wedges



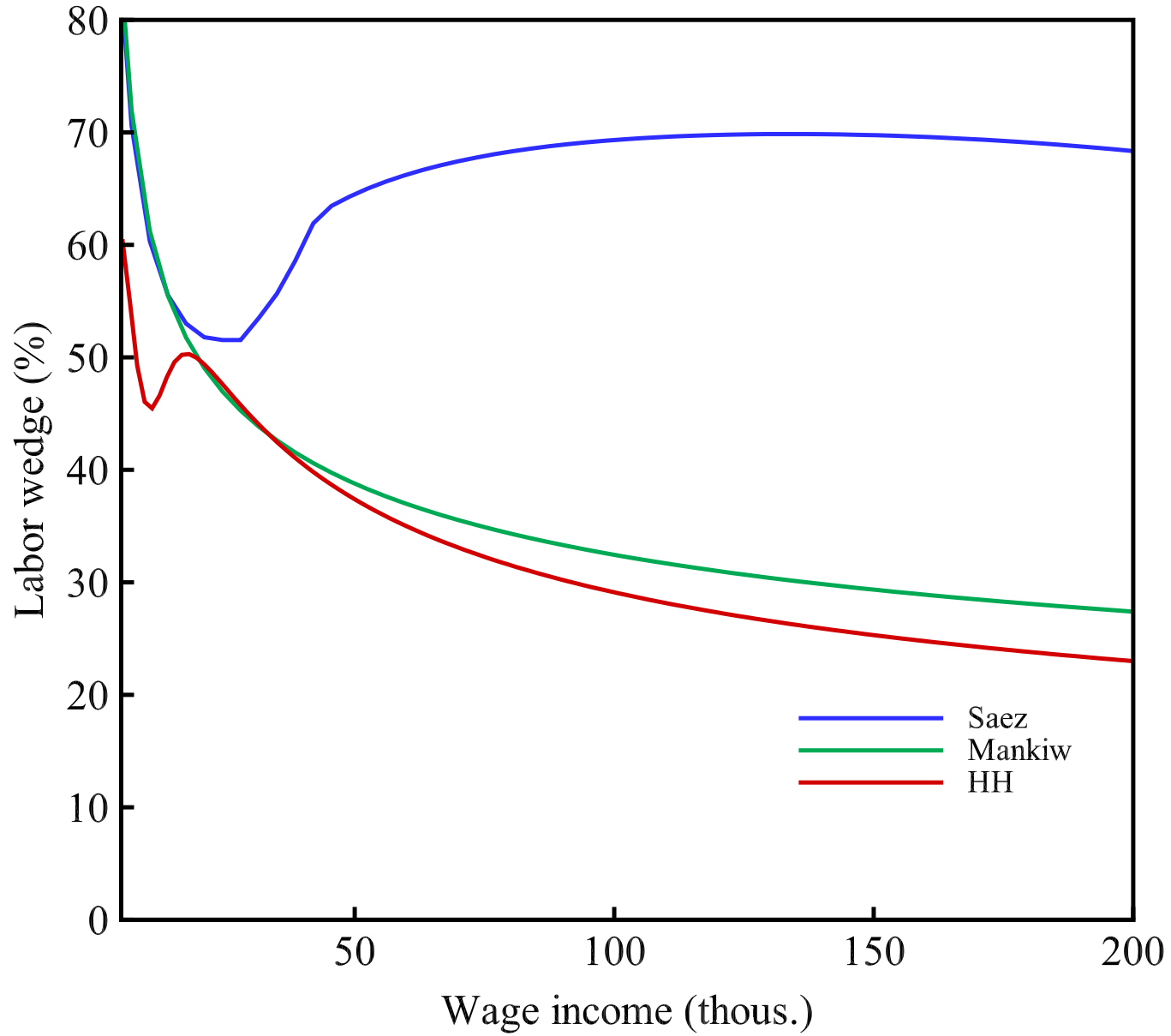


# Comparison to Static Problem





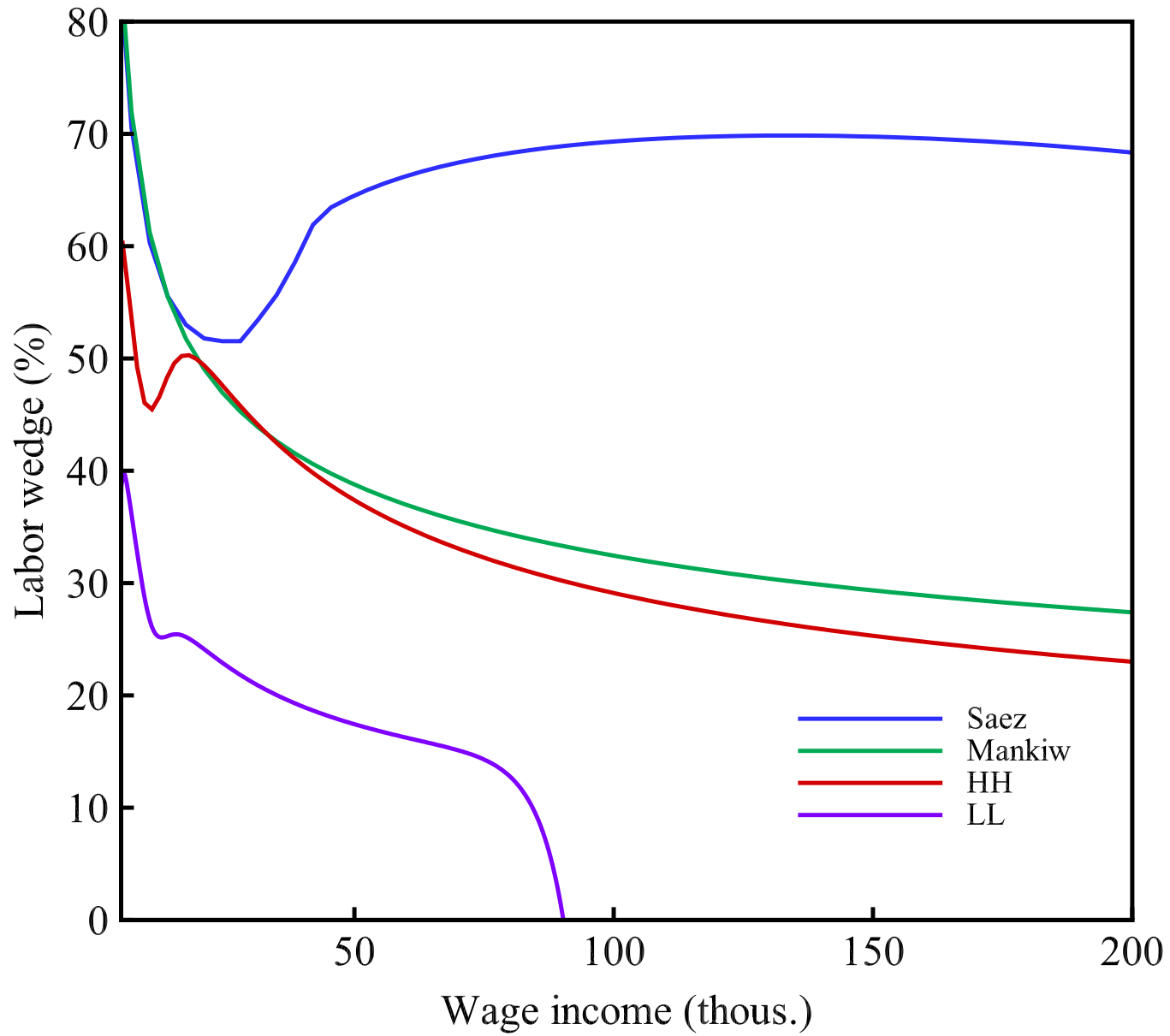
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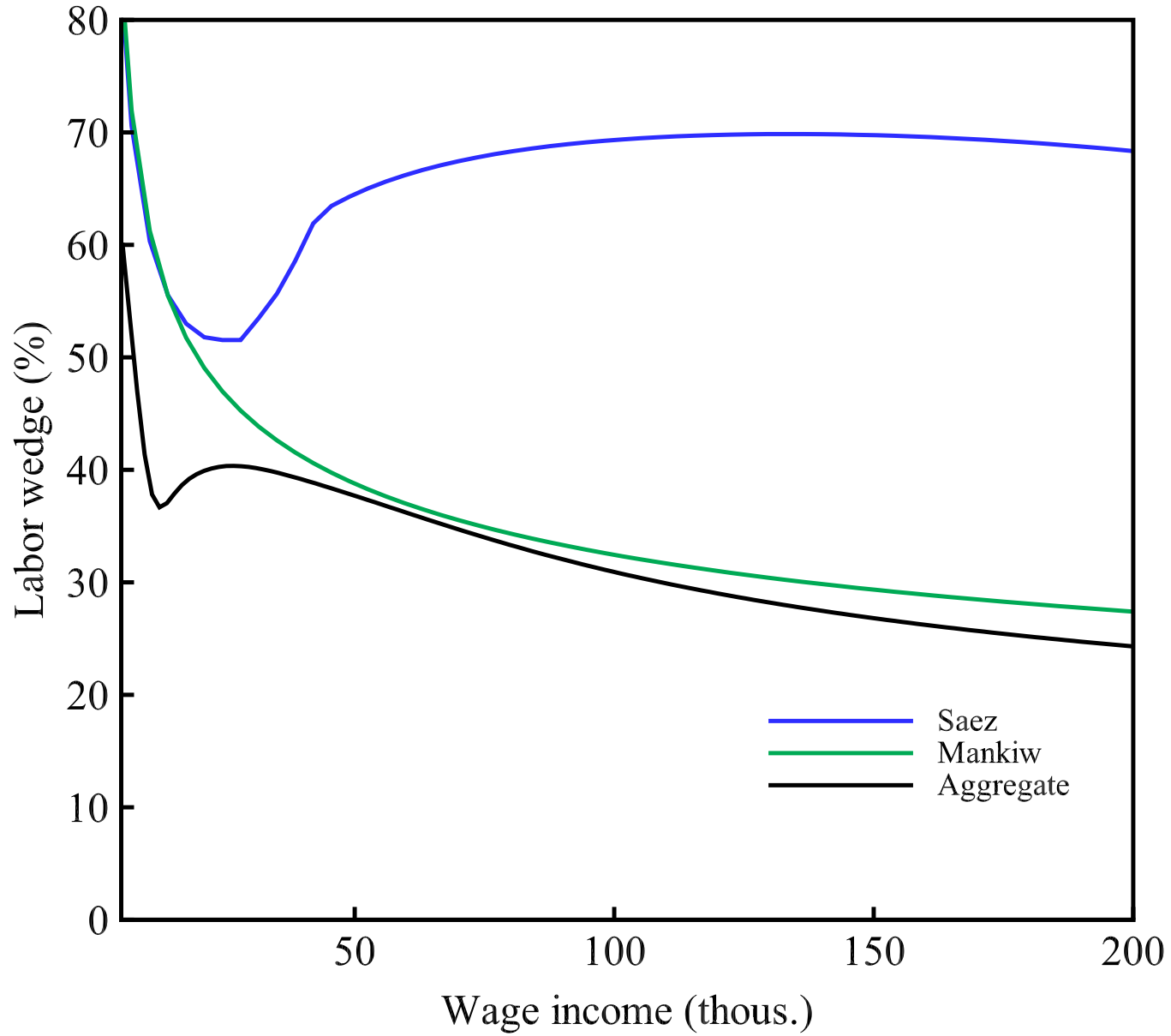


# Comparison to Static Problem





# Comparison to Static Problem





## Welfare, (●) vs (●)

- Consumption equivalent gain of 21% for future cohorts
- Large but maybe not surprising given:
  - Tax rates in NL over 40%
  - Tax wedges of planner in 4% to 20% range



## Welfare, (●) vs (●)

- Consumption equivalent gain of 21% for future cohorts
- Large but maybe not surprising given:
  - Tax rates in NL over 40%
  - Tax wedges of planner in 4% to 20% range
- What are the implied Pareto weights?



# Implied Pareto Weights

- Recall: could also have solved:

- $\max \sum_i \pi_i \omega_i V^i$

- subject to incentive and incentive constraints

Note:  $\omega_i > 1 \Rightarrow$  overweight  $i$  relative to population share



# Implied Pareto Weights

- Recall: could also have solved:
  - $\max \sum_i \pi_i \omega_i V^i$
  - subject to incentive and incentive constraints
- What are the implied  $\omega_i$ 's for L,M,H?



# Pareto Weights and Welfare Gains

Education	<u>Equal Gains</u>		<u>Equal Weights</u>	
	$\omega_i$	$\Delta_i$	$\omega_i$	$\Delta_i$
Low	0.8	21		
Medium	1.0	21		
High	1.2	21		



# Pareto Weights and Welfare Gains

Education	<u>Equal Gains</u>		<u>Equal Weights<sup>†</sup></u>	
	$\omega_i$	$\Delta_i$	$\omega_i$	$\Delta_i$
Low	0.8	21	1	32
Medium	1.0	21	1	18
High	1.2	21	1	2

<sup>†</sup> Utilitarian planner with  $V^H \geq V^M \geq V^L$



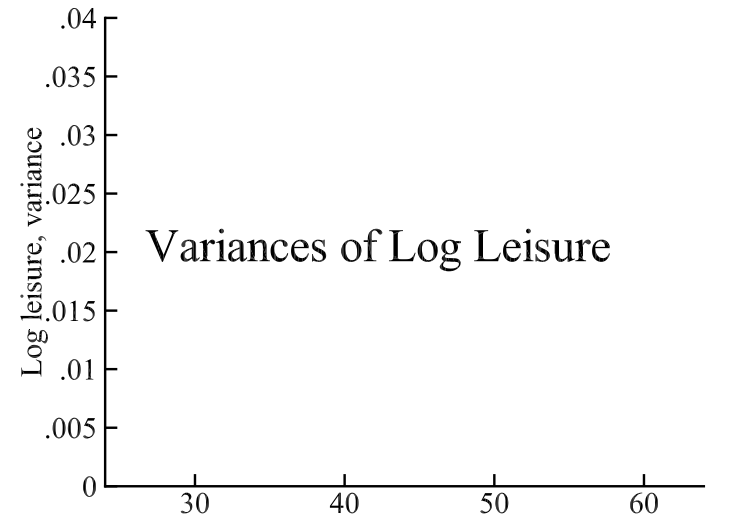
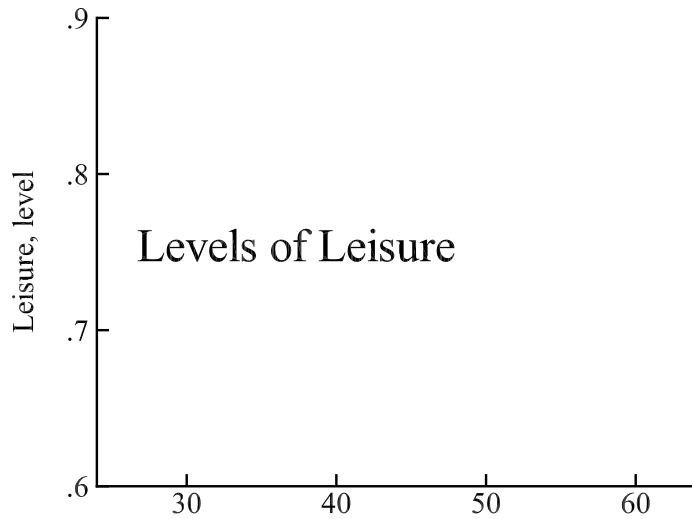
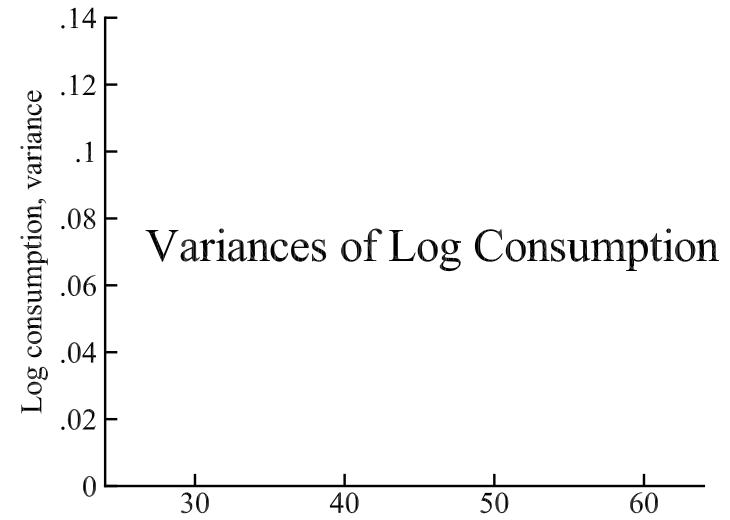
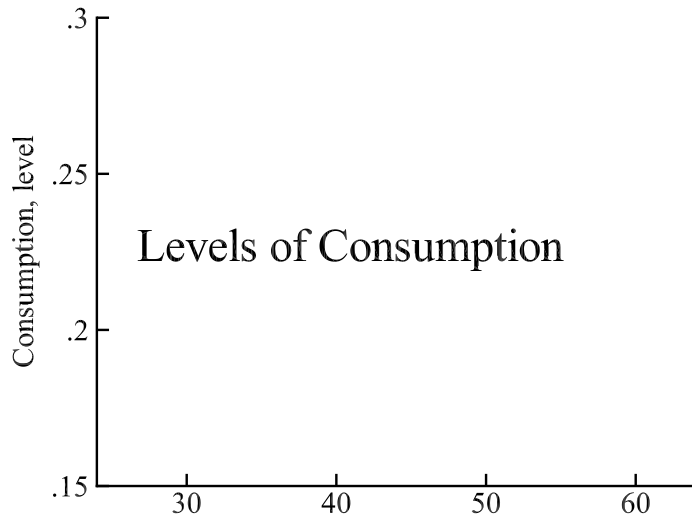


## Comparing Allocations, ( $\bullet$ ) vs ( $\bullet$ )

- Consumption: level  $\uparrow$  and variance  $\downarrow$  for all groups
- Leisure: level  $\downarrow$  and variance  $\uparrow$  for all groups
- Intuition from simple static model:
  - No insurance:  $c$  varies,  $\ell$  constant
  - Full insurance:  $c$  constant,  $\ell$  varies
- What about magnitudes?

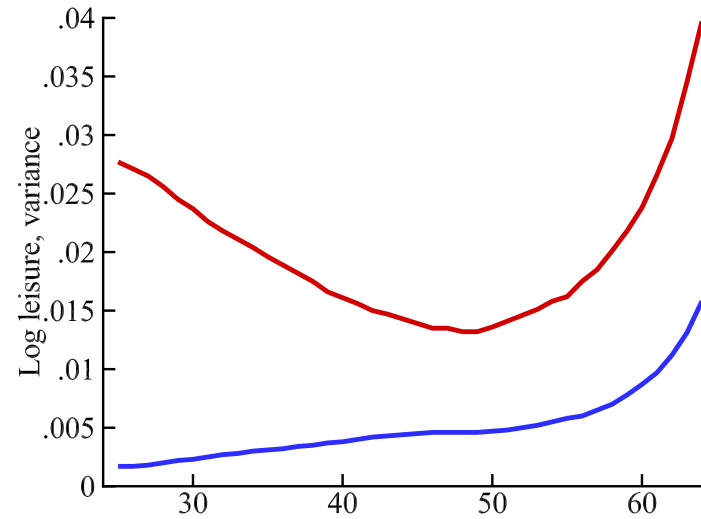
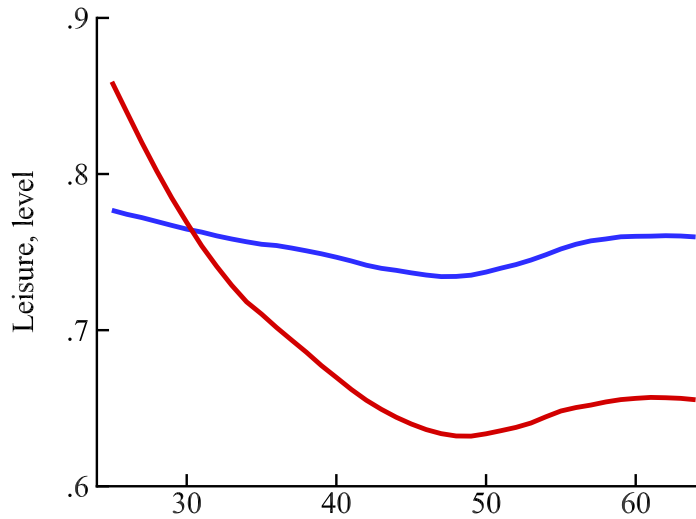
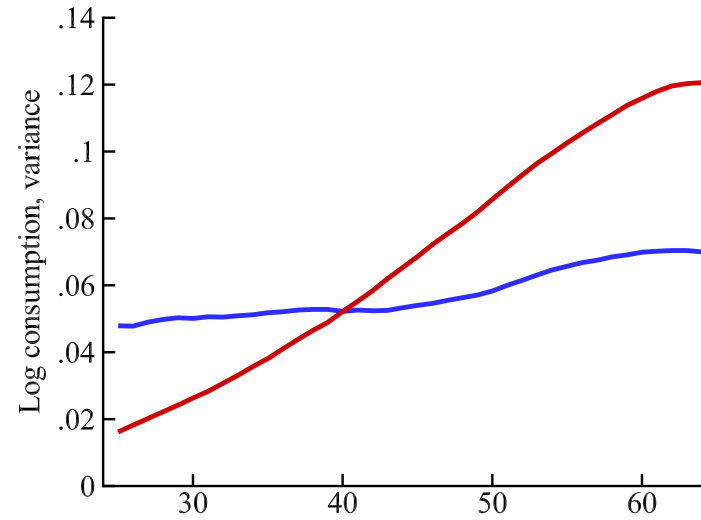
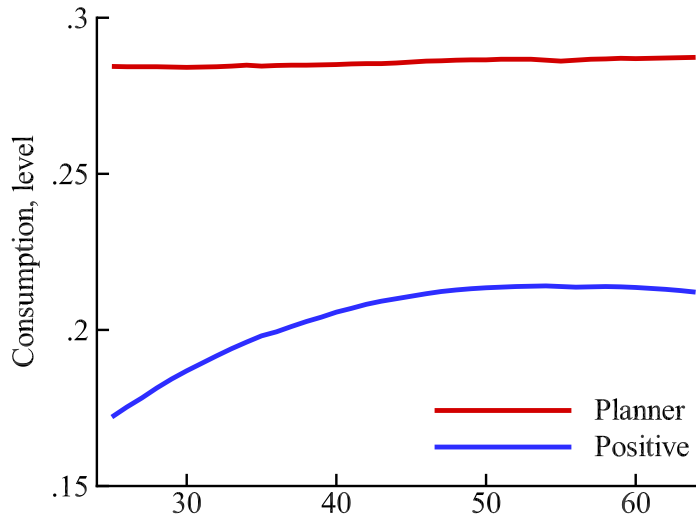


# A Look Under the Hood: Group LL



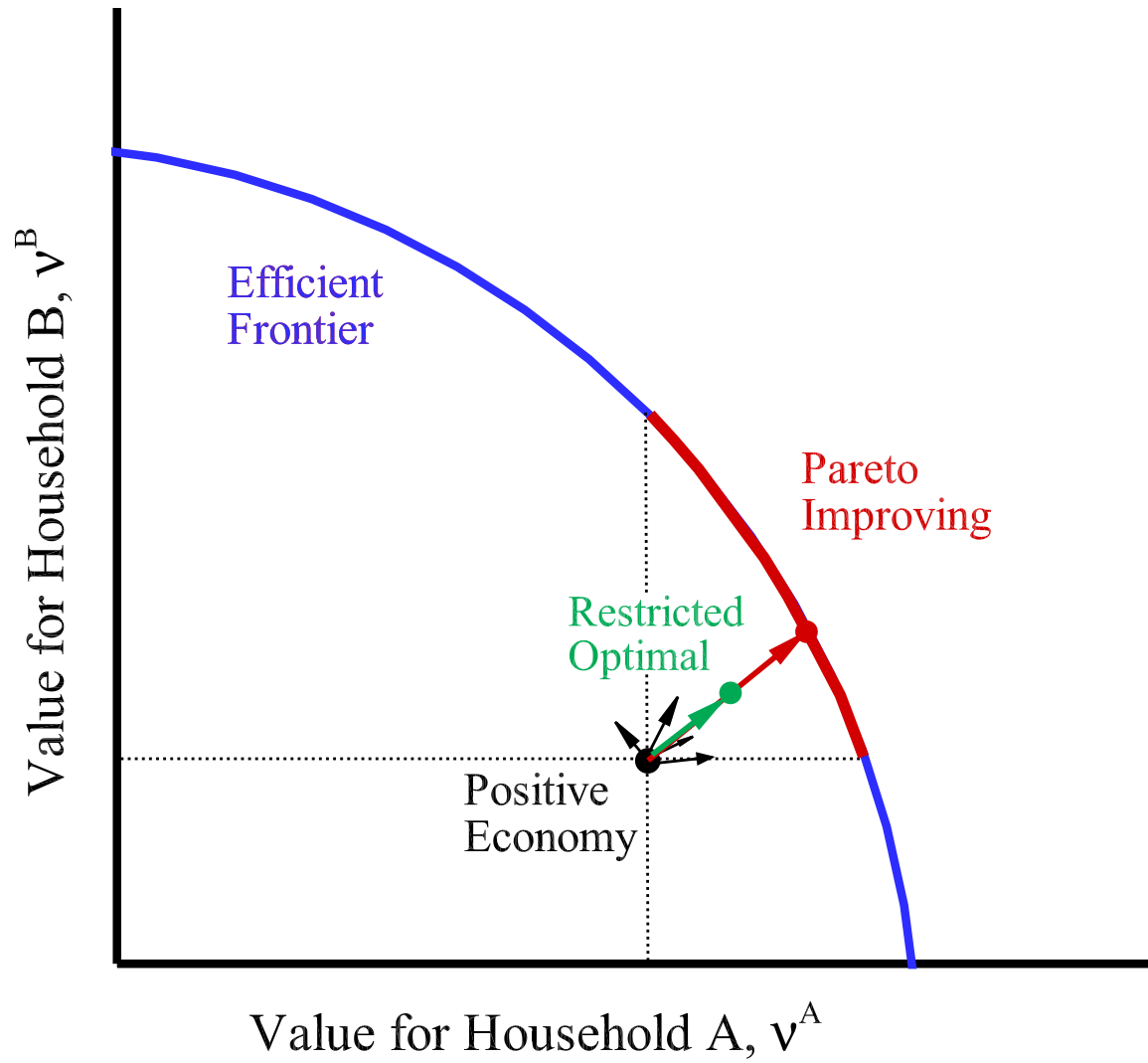


# A Look Under the Hood: Group LL





# Informing Counterfactuals (●)





## Informing Counterfactuals (●)

- Results of planner problem suggest large gains to
  - Lower average marginal tax rates
  - Early life transfers

*Note:* our results on restricted gains still tentative



# Summary

- Ultimate deliverables of project:
  - Estimates of gains for efficient reform
  - Identification of sources of gains
  - Ideas for new policy instruments
  - Prototype for future analyses
  
- Stay tuned...